

# CFS Edge Accelerate Managed Accounts



You don't have to compromise with a restricted platform menu to lower the costs of investing with us. The Accelerate Series lets you combine low cost SMAs and sophisticated investment options in one single account, on one contemporary platform.

Whether your clients have simple or sophisticated investment needs, the Accelerate Series offers the ultimate in flexibility.



#### Zero platform admin fees

Low investment fees combined with zero admin fees\* deliver ultra-competitive SMAs.



#### Zero rebates

No clunky rebates so money is always invested, and cash statements cleared of confusing rebate arrangements.



#### Zero menu restrictions

Combine low-cost SMA solutions with domestic and international direct shares, foreign currency, 550+ funds and term deposits.

# Reducing the cost of investing

Harnessing CFS' asset management scale, the Accelerate Series combines reduced investment fees with discounted administration fees to deliver ultra competitive Separately Managed Account (SMA) solutions.

The Accelerate Series offers maximum flexibility when building SMAs. There is a wide range of popular and high calibre Accelerate Funds to choose from, offered at reduced investment fees without any clunky rebates.

SMAs constructed using Accelerate Funds can then attract a platform admin fee discount, which further reduces the total cost of investing for the client.

With access to the full CFS Edge investment menu, you can combine ultra-competitive SMAs with international and Australian direct listed securities, managed funds, foreign currencies and term deposits, all in one account.

#### Accelerate model managers

Partner with our growing range of well-known model managers to deliver leading SMAs, ranging from active, to passive, or a combination, at an ultra-competitive rate.







# Build your own







Join a growing number of practices with inhouse investment expertise, or that are partnering with experts, to build their own tailored SMA. Select from an extensive range of Accelerate Funds unique to CFS Edge, alongside the broader investment menu, to ensure your SMA delivers your unique investment proposition while benefitting from both reduced investment costs and discounted platform admin fees, of up to 100%.

#### Get into the detail

The Accelerate Series offers two different levels of platform admin fee discount.

#### Accelerate 30

An SMA made up of 30% weighted investment holding in eligible Accelerate Funds attracts a 30% platform admin fee discount in addition to the discounted investment fees.

## **Accelerate 100**

An SMA made up of 100% Accelerate Funds attracts a 100% platform admin fee discount in addition to the discounted investment fees.

#### Reduced platform admin fees

Administration fee pa

	Standard	Accelerate 30	Accelerate 100	Standard	Accelerate 30	Accelerate 100
Total account balance		Super & Pension			IDPS	
On the first \$500,000	0.28%	0.196%	Nil	0.25%	0.175%	Nil
On amounts above \$500,000 - \$1,000,000	0.13%	0.091%	Nil	0.10%	0.070%	Nil
On amounts above \$1,000,000 - \$3,000,000	0.05%	0.035%	Nil	0.05%	0.035%	Nil
On any amount above \$3,000,000	Nil	Nil	Nil	Nil	Nil	Nil

#### CFS Growth Index, Accelerate 100 - client case study

Susie, aged 55, has a well-established super balance of \$600,000. She's wanting to invest her retirement nest egg with a professional investment manager, while minimising fees. With her adviser she has agreed to invest her super balance in CFS Index Accelerate 100 – Growth SMA. With no platform administration fee, her annual investment fees will be \$1,974, plus a \$300 account keeping fee.

Fee Type	Fee % pa	Fees pa	
SMA fee (Growth)*	0.329%	\$1,974	
Admin fee	0.00	None	
Account keeping fee	0.050% (at \$600K eg)	\$300	
TOTAL	0.379%	\$2,274	

### Lonsec Active Growth: Accelerate 100 - client case study

Robert, aged 35, has a well-established super balance of \$600,000. He sees the benefit of an active investment approach for his retirement nest egg, while still wanting to minimise fees. With his adviser he's invested his super balance in Lonsec Active Accelerate 100 – Growth SMA. With no platform administration fee, his annual investment fees will be \$5,316, plus a \$300 account keeping fee.

<b>Fee Type</b>	Fee % pa	Fees pa
SMA fee (Growth)*	0.886%	\$5,316
Admin fee	0.00	None
Account keeping fee	0.050% (at \$600K eg)	\$300
TOTAL	0.936%	\$5,616

<sup>\*</sup>Total ongoing annual fees and costs: The figures calculated are based on previous financial year(s) and/or the current financial year (adjusted to reflect a 12 month period for new portfolios).

APRA levy is not included.

#### Ready to reduce the cost of investing?

To find out how to reduce the cost of investing, contact your local business development manager or visit cfs.com.au/edge.

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